

Message Text

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PAGE 01 STATE 092990
ORIGIN COME-00

INFO OCT-01 ARA-06 ISO-00 EB-08 /015 R

DRAFTED BY COM/BIC/OED/MEPD/TJASPER/CF
APPROVED BY EB/OCA/CM/JJREILLY
COM/BIC/OED/MEPD/SMCONGER, DIR.
COM/BIC/OIM/TBREWER (INFO)
ARA/ECP/KRICHARDSON (INFO)

-----260621Z 116020 /15

R 252210Z APR 77
FM SECSTATE WASHDC
TO AMEMBASSY QUITO
INFO AMCONSUL GUAYAQUIL

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E.O. 11652: N/A

TAGS: BENC, EC

SUBJECT: MAJOR PROJECT: COTOPAXI CEMENT

REF: QUITO 2436

1. CRESCENT ENGINEERS INDICATES ING. MONTALVO IS A CONSULTANT WORKING FOR THE FIRM ON MATTERS PERTAINING TO ECUADOR. A COUPLE OF MONTHS AGO, THERE WAS A MISUNDERSTANDING BETWEEN THE PARTIES AND UNFORTUNATELY MONTALVO MADE SOME ACCUSATIONS IN ECUADOR WHICH AFFECTED CRESCENT'S CREDIBILITY. EVERYTHING HAS NOW BEEN RESOLVED AND DURING A RECENT TRIP TO THE COUNTRY MONTALVO RETRACTED HIS STATEMENTS. ACCORDINGLY, CRESCENT FEELS THAT THE ISSUE IS SETTLED AND SHOULD HAVE NO BEARING ON APRIL 30 DECISION OF COTOPAXI'S BOARD OF DIRECTORS.

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2. CRESCENT HAS SPENT CONSIDERABLE TIME AND MONEY BIDDING THIS CONTRACT. TO OUR KNOWLEDGE, THEY ARE THE ONLY U.S. FIRM WHICH HAS SERIOUSLY PURSUED THE PROJECT. GIVEN THIS SITUATION, WE DO NOT FEEL IT IS APPROPRIATE TO BRING ADDITIONAL FIRMS INTO THE COMPETITION.

WE RECOMMEND EMBASSY CONTINUE TO SUPPORT CRESCENT
UNLESS THEY ARE CLEARLY OUT OF THE RUNNING AND/OR
THE PROJECT IS RE-OPENED TO INTERNATIONAL BIDDING.
IN OUR OPINION, COTOPAXI SHOULD MAKE ITS DECISION BASED
ON THE PROPOSALS IT HAS IN HAND. TRYING TO FIND NEW
BIDDERS AT THIS STAGE WILL ONLY DRIVE UP THE COST OF
THE PROJECT.

VANCE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 25-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE092990
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/OED/MEPD/TJASPER/CF
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770144-0836
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770422/aaaaasho.tel
Line Count: 71
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Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: b224969f-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 QUITO 2436
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 18-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2701685
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: COTOPAXI CEMENT
TAGS: BENC, EC
To: QUITO
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/b224969f-c288-dd11-92da-001cc4696bcc
Review Markings:
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